

Smart Network  
DISTRIBUTION

# V E N D O R S



# Smart Network

## D I S T R I B U T I O N

We are group of entrepreneurs with more than 20 years of experience in information technologies, commodity trading and business development services. To strengthen our market capabilities have built a unique sales and marketing team which providing services for our partners in the emerging markets such as Germany, Georgia, Kazakhstan, Ukraine, Belarus, Eastern Europe and Middle East. This makes us a strong player for cross industry business leaders in the region.

## TECHNOLOGY

- Unified Communications • Network Infrastructure
- Network Security • AV Solutions • Telephony
- Software • Smart Home • Video Security
- Video Analytics & AI • Video Information Technology

## SOLUTIONS

- Office • Home • Industry • Education • Call Center
- Logistics • Airport • Metro • State Department
- Casino • Stadium • Hospitals & Medical Centers
- Safe City & Smart City • Innovation Technologies and more



+995 599 88 10 20



info@smart-network.ge



smart-network.ge



facebook.com/SmartNetworkGeorgia



smart-network.ge

# Smart Network

D I S T R I B U T I O N

**Atos**  Unify

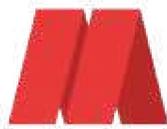
**Axtel**

 **Dallmeier**

**D-Link**

**Gigaset**

*Mikro***Tik**

 **Mirobase**  
smart control

**NETGEAR**

  
**NOMADIX**<sup>®</sup>

 **Progress**<sup>®</sup>  
 **kemp**

 **RUCKUS**<sup>™</sup>  
WIRELESS

**SOPHOS**





Atos Unify is the family name for remote and distributed work offerings and solutions from Atos group. By combining our own OpenScape communication platforms and strategic partner offerings including Unify Office by RingCentral and Cloud Contact Center powered by CXone, we help enterprises to work from anywhere using best-in-class communication, contact center and collaboration tools.



## Unified Communications



[unify.com](https://unify.com)



### Voice Platforms

Secure and scalable unified communications platforms for any IT, voice and application environment.



### UC Applications

Easy-to-use, award-winning unified communications applications help streamline your communications and make everyone more productive.



### Phones and Clients

Choose from a broad range of desktop, mobile and soft phone clients that feature industry-leading engineering and cost-efficient network management



### Contact Center Platforms

Balance service, support and budgets. And inbound, outbound or both. Atos Unify's multi-channel contact center solutions help you achieve your business goals.



### Small and Medium Businesses

Improve your performance and take your business to the next level with Unified Communications specially tailored to Small and Medium Businesses.



Based in Warsaw, Poland, Axtel is a European vendor that offers its solutions worldwide. Throughout its journey of becoming a global provider of high-quality devices, Axtel has gained years of experience within the market for professional communication.

### Our products

- Headsets
- Phones
- Webcams



## Unified Communications



[axtelworld.com](http://axtelworld.com)

## 5 reasons companies opt for Axtel



### Extensive experience

Axtel Headsets has just recently celebrated its 16 year anniversary and continues to strive for excellence in their efforts of establishing themselves as a globally recognized brand as well as a leader within its industry.



### European standards

Our products are manufactured in Europe, and we place great emphasis on closely monitoring the production process to ensure the highest quality possible. Not only does this include strict quality control at every stage of production, but we also make continual efforts to improve our products rapidly as well as in great detail. That is why Axtel products meet the highest quality of standards applicable to various international markets.



### High quality

Our unwavering commitment to quality is vital in all that we do. We make an active effort to maintain high-quality standards throughout the design and manufacture process. We do so in the most efficient way possible in order to ensure our product is affordable for a vast amount of consumers and business professionals around the globe.



### Collaboration

The collective objective of Axtel has always been to provide reliable products that fully support each user in the conducting of their business affairs. That's why we are proud to be certified by as well as compatible with the solutions of the most well-renowned brands within the telecom industry.



### Our partnerships

Axtel works alongside strategic alliance partners in order to ensure that our products are easy to deploy and fully compatible with the great majority of their solutions.



Dallmeier has at its disposal more than 35 years of experience in transmission, recording as well as picture processing technology and is a leading pioneer of CCTV/IP solutions worldwide. This profound knowledge is used in the development of intelligent software and high-quality recorder and camera technologies enabling Dallmeier to not only offer stand-alone systems, but complete network solutions up to large-scale projects with perfectly integrated component.



## Solutions



Airport



Casino



Industry



Logistics



Safe City & Smart City



Stadium

## Technology

Panorama® Cameras

Integrations & Interfaces

Single-Sensor Cameras

Video Analytics & AI

Recording

Privacy & Security

Software

Innovations

# D-Link

D-Link is a global leader in designing and developing networking and connectivity products for consumers, small businesses, medium to large-sized enterprises, and service providers.

Our Wi-Fi routers, IP cameras, smart home devices and other products let consumers enjoy richer online experiences and greater peace of mind in the comfort of their homes.

Whatever your networking needs, D-Link will always provide the latest high-quality technologies and services at affordable prices. We'll help you Connect to More.



**Network**



[dlink.com](https://dlink.com)



home

## One Connection - Infinite Possibilities

The EAGLE PRO AI Series brings AI-enhanced capabilities to optimize your Wi-Fi, and the AI Assistant to intelligently monitor network usage to give simple, actionable recommendations to keep your network at peak performance for everyone in the family.

## Next-Generation Wi-Fi For Smart Home

Wi-Fi 6 brings next-generation Wi-Fi technology into your home, giving you the quantum leap in capacity, speed, and range you need to handle all your Wi-Fi demands. Perfect for high-performance, highly device-dense smart homes.



business

## Cloud networking, refreshing

Leverage the power of Nuclias to conveniently & cost-effectively automate, monitor, manage, and scale your wireless network. It's simple and intuitive, and designed to make the scaling process cost-effective for Small-to-Medium-sized Businesses (SMBs).

## DGS-1250 Series

Gigabit Smart Managed Switches that deliver power and value to your Enterprise Access or SMB Aggregation network.

## DGS-3130 Series

Designed For Secure Enterprise And Metro Ethernet Networks

- Feature-Rich Unified Image with powerful L2 and L3 features
- 6 Embedded 10G Ports for super versatile network deployment
- Scalable and Highly Available with physical stacking and fault tolerant topologies



service  
providers

## Future-Ready Networks

Cutting edge switches packed with the latest efficiency features and Gigabit uplinks allow Telecoms Providers to rapidly deploy and expand capacity.

# Gigaset

Our success story is closely linked to the “Made in Germany” quality seal. For 25 years we have been selling cordless phones throughout the world, manufactured at home in Germany. More than 550 employees develop, design and produce innovative phones, smart home systems and, since 2018, even smartphones. This makes Gigaset the only European company to produce such communication products in Germany. For this consistency we received the special “German traditional brand” award in 2019. This means that Gigaset is among the who's who of the German economy, and the company assumes responsibility for its customers, partners and employees.



## Unified Communications



[gigaset.com](https://www.gigaset.com)

With innovative communication solutions from Gigaset professional, your organisation can unlock its true potential and stay ahead of the competition. Our cutting-edge telephony technology is delivered by a community of dedicated partners that can help you create a complete communications solution rather than a multitude of products. With Gigaset professional, you gain access to an open platform designed for its user-friendliness, flexibility and outstanding performance, while offering seamless compatibility with leading on-premise telephony systems and cloud-based service providers.



### Cordless Handsets

DECT telephony with coverage you control. Suitable for any site no matter how large, small or challenging.



### Desktop Telephones

Great call quality and reliability. Your employees will benefit the right features to support your business from their desk.



### Systems

Enhance your connectivity. With maximum interoperability, additional features and extended range, our systems put you in control.



MikroTik is a Latvian company which was founded in 1996 to develop routers and wireless ISP systems. MikroTik now provides hardware and software for Internet connectivity in most of the countries around the world. Our experience in using industry standard PC hardware and complete routing systems allowed us in 1997 to create the RouterOS software system that provides extensive stability, controls, and flexibility for all kinds of data interfaces and routing. In 2002 we decided to make our own hardware, and the RouterBOARD brand was born. We have resellers in most parts of the world, and customers in probably every country on the planet. Our company is located in Riga, the capital city of Latvia and has more than 280 employees.



**Network**



**Software**



[mikrotik.com](http://mikrotik.com)

## MikroTik RouterOS

MikroTik RouterOS™ is router operating system and software which turns regular PC or MikroTik RouterBOARD™ hardware into a dedicated router.

### Main features

- 802.11a/b/g/n/ac support
- Custom Nv2 TDMA protocol
- Advanced Quality of Service
- Stateful firewall, tunnels
- STP bridging with filtering
- WDS and Virtual AP
- HotSpot for Plug-and-Play access
- RIP, OSPF, BGP, MPLS routing
- Remote WinBox GUI and Web admin
- High availability with VRRP
- Bonding of Interfaces
- Telnet/mac-telnet/ssh/console admin
- Real-time configuration and monitoring
- 3G/LTE support
- OpenFlow support

### QuickSet

A configuration tool that helps you to set up your router in just a few clicks!

## Products

- Wide range of outdoor and indoor CPE and AP solutions.
- Carrier grade routers with a cutting edge multi-core CPUs and Smart Switch series.
- Small integrated routers running RouterOS for assembling your own systems and accessories for them.
- Currently more than 160 different products available



## Why Mirobase?

Mirobase provides a first-class solution for managing insider risks and staff performance for the sustainable development of thousands of enterprises around the world.

## Insider investigations

Mirobase provides essential tools for insider investigations and data leak prevention such as realtime monitoring, security alerts, activity monitoring and behaviour deviations.

## Risk analytics report

Mirobase provides essential tools for insider investigations and data leak prevention such as realtime monitoring, security alerts, activity monitoring and behaviour deviations.



Security



Software

## SECURITY INNOVATIONS



### Handwriting Recognition

Each person has their own keyboard writing style and Mirobase can recognise a person by from typed text



### Face ID, Face Recognition

AI recognises the employee who most frequently use a computer and deny denies access to other people



### Screen Photo Prevention

AI detects when someone takes a photo of a desktop and automatically prevent this by locking the workstation



mirobase.pro

# NETGEAR

At NETGEAR, we turn ideas into innovative networking products that connect people, power businesses, and advance the way we live. Easy to use. Powerful. Smart. And designed just for you.



**Network**



[netgear.com](https://www.netgear.com)



## For Home

NETGEAR makes it easy for you to have the smartest home in the neighborhood, with the latest, fastest networking technology. Our range of easy-to-use products can help you stream movie night more often, watch almost anything on your tablet without buffering, check in on your home from your smartphone and store and protect all of your family's memories. From the most advanced wireless internet connectivity, to superior streaming and storage solutions, your home networking system will have the speed, range and performance you need, every time you need it. At NETGEAR, we focus on all things connected, with the goal of making your online experience seamless so you can sit back, relax and do more.



## For Business

In business, confidence is everything. When it comes to your network, it's even more important. Whether you're a small business with big dreams or a mid-size business ready to take the next step, you need to share access and ideas safely, connect remote locations securely and give your people the tools to perform. At NETGEAR, we provide networking, storage and security solutions without the cost and complexity of big IT. Our advanced range of reliable, affordable networking products are easy to install and maintain. We deliver solutions you can count on, so you can spend more time on what matters most – growing your business.



## For Service Providers

Keeping your customers happy and loyal is everything. At NETGEAR we are dedicated to your success. That's why we deliver the tools and solutions you need to keep your residential and business customers connected, productive and satisfied. Partner with NETGEAR for home connectivity, home media, security and automation, and mobile solutions. We pay attention to the details that matter to you to deliver custom, cost-effective and scalable solutions that contribute to your bottom line.



# NOMADIX®

## **Leader in Visitor-Based Networks & Technology for Hospitality & MDU**

In the mid-1990s, Dr. Leonard Kleinrock — one of the inventors of the internet — developed what is known as today's visitor-based network (VBN). Together, Dr. Kleinrock and partner Dr. Joel Short, founded Nomadix and instilled a culture and pedigree of reliability that continues to drive the company today.

Now, 25 years later, Nomadix is still innovating, and our technology facilitates many millions of secure and reliable connections daily. We are the world leader in edge gateways and regarded as the industry standard for hospitality.

In addition to our flagship hospitality product line, we also offer reliable, affordable internet provisioning and management solutions for Multi-Dwelling Units (MDUs), including Managed Wi-Fi.

The Nomadix® Cloud, a unified solution for hotel owners, brands and managed service providers (MSPs), provides greater control and visibility of property network capabilities and performance. It powers our full suite of offerings for MDU and Hospitality that provide a touchless and next-generation experience for guests. Our portfolio includes PBX, in-room TV casting, Smart Hotel integrations, and a mobile guest app.



**Network**



[nomadix.com](https://nomadix.com)



## The Kemp Difference

Kemp offers the most capable solutions for load balancing, network performance monitoring, and network detection & response to ensure applications are always-on and network issues are resolved before they become a problem.

No. 1 by rating and customer reviews. Kemp is the industry's best load balancer and application delivery controller (ADC) on all major product review sites, including Gartner Peer Insights.



**Network**



[kemptechnologies.com](http://kemptechnologies.com)

## Solutions



### Award-winning L4-7 virtual ADC

High performance virtual Load Balancer and Reverse Proxy. Includes core functions like Server and Application health monitoring, SSL acceleration with FIPS 140-2 support, Caching/Compression, TCP Multiplexing, an automation-enabled API and more.



### Fully-featured Web Application Firewall

Enables secure deployment of web applications, preventing Layer 7 attacks while maintaining core load balancing services. Kemp's WAF directly augments the LoadMaster's existing security features to create a layered defense for web applications - enabling a safe, compliant and productive use of published services.



### Network performance monitoring

The Kemp Flowmon network performance monitoring and diagnostic (NPMD) solutions collect and analyze rich network telemetry from various sources, saving hours of tedious network troubleshooting and accelerating time-to-resolution.



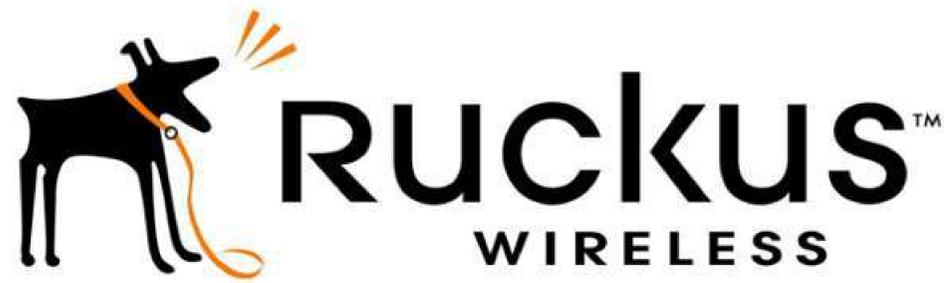
### Global DNS & Traffic Management Services

Move past the single data center, allowing for multi data center High Availability. Even when a primary site is down, traffic is diverted to the disaster recovery site. Clients can connect to their fastest performing or geographically closest data center.



### Network detection & response

The Kemp Flowmon network detection and response (NDR) solutions combine machine learning, heuristics and advanced analytics to improve network performance, alert on network anomalies and provide early detection of advanced persistent threats.



For the hard-working people in the world's most demanding industries, "good enough" networking isn't good enough. They need networks that meet their organization's exacting needs.

RUCKUS builds and delivers purpose-driven networks that perform in the tough environments of the industries we serve. Together with our trusted go-to-market partners, we empower our customers to deliver exceptional experiences to the guests, students, residents, citizens and employees who are counting on them.

Don't just take our word for it. We can prove it.



**Network**



[commscope.com/ruckus](https://commscope.com/ruckus)

## **Product categories**

### **Ethernet Switches**

Access, Aggregation & Core

### **Access Points**

Indoor, Outdoor & SMB

### **Network Controllers**

For mid-large enterprise and service provider networks

### **Cloud-managed**

For distributed enterprise and service provider networks

### **Network Analytics & Assurance**

Powered by machine learning (ML) and artificial intelligence (AI)

### **IoT Networking**

IoT access networks and integrated solutions

### **Network Access & Policy**

For BYOD, guest users and IT-owned devices

### **CBRS LTE**

For private networks and in-building cellular

# SOPHOS

Powered by threat intelligence, AI and machine learning from SophosLabs and SophosAI, Sophos delivers a broad portfolio of advanced products and services to secure users, networks and endpoints against ransomware, malware, exploits, phishing and the wide range of other cyberattacks. Sophos provides a single integrated cloud-based management console, Sophos Central – the centerpiece of an adaptive cybersecurity ecosystem that features a centralized data lake that leverages a rich set of open APIs available to customers, partners, developers, and other cybersecurity vendors. Sophos sells its products and services through reseller partners and managed service providers (MSPs) worldwide.

**Fw** - Firewall

**Wi** - Wireless

**Em** - Email

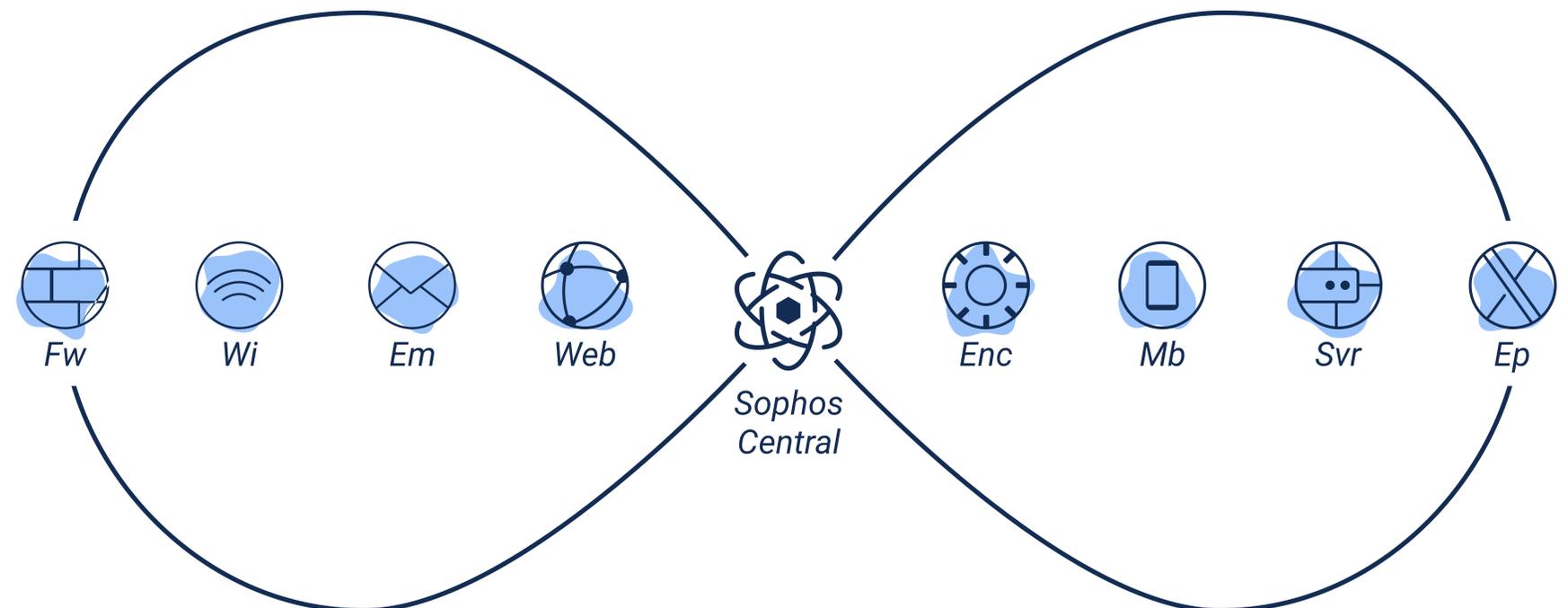
**Web** - Web

**Enc** - Encryption

**Mb** - Mobile

**Svr** - Server

**Ep** - Endpoint



**Network**



sophos.com